

**FACULTY OF MANAGEMENT**  
**BBA (CBCS) II – Semester Examination, May / June 2024**  
 (Common Paper for New & Old Students)  
**Subject: Organisational Behaviour**  
**Paper - : DSC-201**

Times: 3 Hours

Max. Marks: 80

**PART – A**  
**(Short Answer Type)**

Note: Answer any five questions.

(5 x 4 = 20 Marks)

1. Define Organizational behavior
2. Define motivation and briefly discuss the importance of motivation?
3. What do you mean by group and group dynamics?
4. What is change? What are Change agents?
5. What do you mean by Organizational Culture?
6. Write short notes on Morale
7. Write short notes on Values and Attitudes.
8. Briefly discuss about Group cohesiveness.

**PART – B**  
**(Essay Answer Type)**

Note: Answer all the questions.

(5 x 12 = 60 Marks)

9. a) Explain the Factors influencing organizational behavior  
 (OR)  
 b) Explain the different Stages of personality development?
10. a) Discuss the Maslow's hierarchy of needs theory of motivation.  
 (OR)  
 b) Explain the Characteristics of leadership
11. a) Elucidate the different Types of groups.  
 (OR)  
 b) Elaborate the process involved in Group decision making.
12. a) Explain the factors contributing to organizational change .  
 (OR)  
 b) What is Resistance to change? Discuss the Causes and process of dealing with resistance to change.
13. a) Distinguish between organizational culture and organizational climate.  
 (OR)  
 b) Discuss in detail about Organizational Power and Politics

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